

**Ruvi Jaiswal** 

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# **BRIEF PROFILE**

To work with a leading company and to use my analytical thinking to the best of my ability combined with perseverance, so as to contribute to organization's growth and goals, as well as to attain my professional goal. A dedicated individual with 5+ years of experience in automobiles/commercial vehicles-NBFC sector.

## **SKILLS**

- Good communication skills
- Hard working
- Quick learner
- Punctual

# **EDUCATION**

MIT School of Distance Education
2022 – 2024

PGDM| Marketing Management | CGPA: 10.00 / 10.00

• P.K Roy Memorial 2017 – 2020

Bachelor of Commerce | General | CGPA: 6.45 / 10.00

• Vikash Vidyalaya 2013 – 2015

Matriculation | CBSE | CGPA: 7.8 / 10.00



Intermediate of Commerce | JAC | CGPA: 5.00 / 10.00

#### **WORK EXPERIENCE**

1. TATA Motors Finance

Jan-2023 - Till Now

Designation: Branch Sales Manager

Key Responsibilities:

- Dealing in Used Commercial Vehicles for Re-purchase & Re-finance.
- Handling Team.
- EMIs collection
- Post Disbursal Docs completion.
- Handling DSAs.

2. TATA Motors Finance

Nov 2019 - Jan-2023

Designation: Sales Coordinator

Key Responsibilities:

- Used Commercial Vehicles deals login.
- Handling DSAs & BDMs.
- Maintaining MIS of Enquires & Disbursals.

## 3. Royal Enfield - Thunder Motors Pvt Ltd

Jan 2018 - Oct 2019

Designation: Customer Relationship Executive

Key Responsibilities:

- DMS operator/ Indent Punching.
- Insurance executive
- Customer Sale satisfaction interaction post vehicle delivery.
- Registration Executive

## **CERTIFICATIONS**

- Certificate of Appreciation for outstanding performance as Sales Coordinator for FY22-23.
- Certificate of Appreciation in recognition of contribution of HDFC life(Channel partner) attachment for FY22-23.



# **PERSONAL DETAILS**

Date of Birth: 21-11-1999

Gender: Female

Marital Status: Unmarried

Current Address: Binod Nagar Hirapur Dhanbad - 826001

Permanent Address: Kendua Bazar, Near Kapda patti, Kenduadih, Dhanbad -828116

Notice period (Immediate / 30 days / 60 days): 90 days

Current CTC (0.0 Lakhs per Annum): 2.76 LPA

