

Basic Incentive	150% Incentive	200% Incentive	Achieved	Pending
32500	36000	63000	0	11
September Targeted Incentive = 32500				
If I'm going to play, it's going to be 100-percent commitment				
Course	100% Incentive	150% Incentive	200% Incentive	Bonus
PGDM	1000			2500
PGDM	3000		6000	
PGCM	2300		9000	
PGDM	3000	4500	6000	4000
PGDM	1000	4500	6000	
PGDM	3000	4500	6000	
PGDM	3000	4500	6000	
PGDM	3000	4500	6000	
PGDM	3000	4500	6000	
PGDM	3000	4500	6000	
PGDM	3000	4500	6000	2500
Total	32500	36000	63000	9000

Sources	Target	Achieved	Pending
Online			0
Chat	4		4
Reference	2		2
Toll Free	2		2
Recycle	3		3
Total	11	0	11